



HIGHLAND HOSPITAL

# On-Bill Financing Illuminates New Possibilities

Highland Hospital, the primary trauma center in Alameda County, plays a vital role in promoting wellness, eliminating disparities and optimizing health in the East Bay and beyond through its support of low-income communities and communities of color which were heavily impacted during COVID. The hospital was seeking to upgrade its lighting system to improve the safety and comfort of its patients, staff and critical workers. They also wanted the new lighting system to be more efficient, allowing the hospital to save money on its energy bill and be more sustainable.

The hospital worked with EverWatt, who is part of PG&E's Trade Professional Alliance, to replace 3,687 lights with high efficiency LEDs. The project was financed with PG&E's On Bill Financing program. This upgrade brought a significant increase in operational and energy efficiencies: a nearly 60% reduction in electricity costs related to lighting which led to savings of approximately \$300,000 and 1.3M kWh of electricity per year. More importantly, the brighter, more reliable lighting allowed Highland Hospital to provide a sense of safety and reassurance to patients and staff.



Highland Hospital

## Savings by the Numbers

**\$300,000 OR 1.3M kwh**  
EST. ANNUAL SAVINGS




**58.61%**  
ELECTRICITY COST REDUCTIONS



**5.3 YEARS**  
PAYBACK TIME



**\$0**  
OUT-OF POCKET EXPENSE



Highland Hospital

## How Does On-Bill Financing Work?

PG&E On-Bill Financing loans are paid back based on energy savings via installments on your monthly PG&E bill. After the loan is repaid, any energy savings that result from the new, energy-efficient equipment will translate into lower utility costs – savings your business can keep.

*“PG&E’s On-Bill Financing program allowed us to upgrade the lighting at Highland Hospital to brighter, warmer LEDs, which require less maintenance costs. We pay off the project through our power bill each month, and we show immediate savings and never have a capital outlay. It’s a no-brainer.”*

*Vivian Nguyen*

*Manager of Engineering Services, Alameda Health System*

## Making Upgrades Financially Feasible With Energy Efficiency Financing

[PGE.COM/EEF](https://pge.com/EEF)

- Loans range from \$5,000 to \$4,000,000\*
- Loan terms up to 10 years
- 0% interest financing
- Your energy bill won’t increase due to your equipment investment
- Loan repayment is based on projected energy savings

\*Projects including product rebates are not eligible for OBF. For more information see the Energy Efficiency Handbook at [pge.com/obf](https://pge.com/obf)



“PG&E” refers to Pacific Gas and Electric Company, a subsidiary of PG&E Corporation. ©2021 Pacific Gas and Electric Company. All rights reserved. These offerings are funded by California utility customers and administered by PG&E under the auspices of the California Public Utilities Commission. CLB-1021-4088